St. Mary's Hospital-Milwaukee 2323 North Lake Drive Milwaukee, WI 53201-0503

(414) 225-8000

Type: Control: GMS

Religious Organization

Milwaukee

Analysis Area: Milwa

County:

Milwaukee County (2B)

Fiscal Year: 07/01/01 to 06/30/02 Volume Group:

| | 1 | All | GMS | Analys | is Area | Volume | Group | FY 2002 v | s. 2001 | |
|--|------------|--------|-------|-----------|--------------|----------------|-------|------------------|---------|--|
| | 1 | Hospi | tals | 1 | 2B | 7 | 7 | 1 | | |
| Selected Utilization Statistics | FY 2002 | Value | Ratio | Value | Ratio | Value | Ratio | FY 2001 | Ratio | |
| Occupancy Rate (%) | 1 | | | 1 | | | | 1 | | |
| Adult medical-surgical | 55.6% | 57.4% | 0.97 | 68.7% | 0.81 | 72.5% | 0.77 | 56.5% | 0.98 | |
| Obstetrics | 46.1% | 39.6% | 1.17 | 49.4% | 0.93 | 58.4% | 0.79 | 47.7% | 0.97 | |
| Pediatrics | 31.4% | 48.0% | 0.65 | 72.4% | 0.43 | 42.6% | 0.74 | 32.3% | 0.97 | |
| Total hospital | 59.7% | 55.9% | 1.07 | 64.8% | 0.92 | 68.8% | 0.87 | 57.9% | 1.03 | |
| Average Census (Patients) | i | | | Ì | | | | i | | |
| Adult medical-surgical | 26.7 | 30.4 | 0.88 | 70.6 | 0.38 | 115 | 0.23 | 24.8 | 1.07 | |
| Obstetrics | 24.0 | 3.9 | 6.21 | 9.1 | 2.65 | 14.5 | 1.66 | 24.8 | 0.97 | |
| Pediatrics | 4.7 | 1.8 | 2.57 | 8.7 | 0.54 | 4.8 | 0.98 | 4.8 | 0.97 | |
| Total hospital | 141.6 | 55.4 | 2.55 | 147.8 | 0.96 | 218.9 | 0.65 | 1 139.5 | 1.02 | |
| Average Length of Stay (Days) | i | | | Ì | | | | i | | |
| Adult medical-surgical | 4.0 | 3.9 | 1.03 | 1 4.9 | 0.83 | 4.3 | 0.94 | 4.1 | 1.00 | |
| Obstetrics | 2.9 | 2.4 | 1.20 | 1 2.8 | 1.02 | 2.4 | 1.18 | 2.9 | 0.98 | |
| Pediatrics | 4.1 | 2.4 | 1.66 | 1 2.3 | 1.75 | 2.6 | 1.54 | 4.6 | 0.88 | |
| Total hospital | 5.2 | 4.3 | 1.19 | I 5.2 | 0.99 | 4.9 | 1.05 | i 5.1 | 1.02 | |
| Surgical Operations | i | | | i | | | | i | | |
| Inpatient | 2,655 I | 1,424 | 1.86 | 1 2,986 | 0.89 | 5,392 | 0.49 | 2,735 | 0.97 | |
| Outpatient | 5,206 | 3,187 | 1.63 | i 4,999 | 1.04 | 9,551 | 0.55 | 5,473 | 0.95 | |
| Inpatient as % of all surgeries | 33.8% | 30.9% | 1.09 | 37.4% | 0.90 | 36.1% | 0.94 | i 33.3% | 1.01 | |
| Outpatient Visits | i | | | i | | | | i | | |
| Non-emergency visits | 349,816 | 75,046 | 4.66 | 1 159,158 | 2.20 | 223,693 | 1.56 | 341,874 | 1.02 | |
| Emergency visits | 22,794 | 14,086 | 1.62 | | 0.84 | 36,965 | 0.62 | 20,973 | 1.09 | |
| Full-time Equivalents (FTEs) | í | • | | i ' | | , | | i | | |
| Administrators | 80.6 | 14.8 | 5.43 | I 35.3 | 2.28 | 39.9 | 2.02 | 60.6 | 1.33 | |
| Nurses, licensed | 404.7 | 160.1 | 2.53 | 349.3 | 1.16 | 591.6 | 0.68 | 394.3 | 1.03 | |
| Ancillary nursing personnel | 108.4 | 54.3 | 2.00 | 140.5 | 0.77 | 208.2 | 0.52 | 117.9 | 0.92 | |
| All other personnel | 1154.9 | 384.2 | 3.01 | 731.8 | 1.58 | 1362.8 | 0.85 | 1 1161.8 | 0.99 | |
| Total FTEs | 1748.6 | 613.5 | 2.85 | 1256.9 | 1.39 | 2202.6 | 0.79 | 1734.5 | 1.01 | |
| FTEs per 100 Patient Census (Adjusted) | i | | | Ì | | | | i | | |
| Administrators | 29.7 | 14.6 | 2.03 | 15.6 | 1.90 | 11.4 | 2.60 | 22.6 | 1.32 | |
| Nurses, licensed | 149.1 | 157.9 | 0.94 | 154.3 | 0.97 | 169.3 | 0.88 | 146.9 | 1.01 | |
| Ancillary nursing personnel | 39.9 | 53.6 | 0.75 | 62.1 | 0.64 | 59.6 | 0.67 | 43.9 | 0.91 | |
| All other personnel | 425.4 | 378.9 | 1.12 | 323.3 | 1.32 | 389.9 | 1.09 | 433.0 | 0.98 | |
| Total FTEs | 644.2 | 605.0 | 1.06 | 555.3 | 1.16 | 630.2 | 1.02 | 646.4 | 1.00 | |
| Total Hospital: | Contract w | ith: | | Medic | are-certifie | ed Swing Beds: | | Newborn Nursery: | | |

Beds set up and staffed Beds set up and staffed Bassinets 30 237 Health maintenance 0 Discharges 9,987 organization (HMO) Yes Discharges Total births 2,857 Inpatient days 51,676 Inpatient days Preferred Provider 0 Newborn days 5,673 organization (PPO) Yes

St. Mary's Hospital-Milwaukee Milwaukee

Inpatient Service Area

| Inpatient Service Area | Level of Service* | Beds Set Up and Staffed 06/30/02 | Discharges and Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|---|----------------------|----------------------------------|-------------------------------|-------------------------|-----------------------|------------------------------|-------------------------------|
| General Medical-Surgical: | | | | | | | |
| Adult medical-surgical, acute | 1 | 48 | 2,412 | 9,740 | 55.6% | 26.7 | 4.0 |
| Orthopedic | 1 | 16 | 972 | 4,278 | 73.3% | 11.7 | 4.4 |
| Rehab. and physical medicine | 5 | 0 | 0 | 0 | . % | 0.0 | |
| Hospice | 1 | 11 | 403 | 2,520 | 62.8% | 6.9 | 6.3 |
| Acute long term care | 1 | 12 | 11 | 2,985 | 68.2% | 8.2 | 271 |
| Other acute | 5 | 0 | 0 | 0 | . % | 0.0 | |
| Pediatric, acute | 1 | 15 | 424 | 1,718 | 31.4% | 4.7 | 4.1 |
| Obstetrics | 1 | 52 | 3,043 | 8,757 | 46.1% | 24.0 | 2.9 |
| Psychiatric | 5 | 0 | 0 | 0 | . % | 0.0 | |
| Alcoholism/chemical dependency ICU/CCU: | 5 | 0 | 0 | 0 | . % | 0.0 | ٠ |
| Medical-surgical intensive care | 2 | 0 | 0 | 0 | . % | 0.0 | |
| Cardiac intensive care | 2 | 0 | 0 | 0 | . % | 0.0 | |
| Pediatric intensive care | 5 | 0 | 0 | 0 | . % | 0.0 | |
| Burn care | 1 | 12 | 150 | 3,180 | 72.6% | 8.7 | 21.2 |
| Mixed intensive care | 1 | 26 | 457 | 6,948 | 73.2% | 19.0 | 15.2 |
| Step-down (special care) | 1 | 28 | 1,988 | 8,042 | 78.7% | 22.0 | 4.0 |
| Neonatal intensive/intermediate car | re 1 | 17 | 127 | 3,508 | 56.5% | 9.6 | 27.6 |
| Other intensive care | 5 | 0 | 0 | 0 | . % | 0.0 | |
| Subacute care | 5 | 0 | 0 | 0 | . % | 0.0 | |
| Other inpatient | 5 | 0 | 0 | 0 | . % | 0.0 | |

Note: data should be used only in rows; do not summarize columns.

^{**} Transfers, which may be estimated, refer only to those between units.

| Occupation | Number Full-Time | Number Part-Time | Number FTE | Occupation | Number Full-Time | | Number me FTE |
|-------------------------------------|---------------------|---------------------|---------------|---------------------------------------|---------------------|-----|------------------|
| Administrators/asst. administrators | s 77 | 8 | 80.6 | Radiological services personnel | 50 | 26 | 62.0 |
| Physicians and dentists | 63 | 1 | 63.0 | Occupational therapists | 6 | 1 | 6.6 |
| Medical and dental residents | 0 | 0 | 0.0 | Occupational therapy assistants/aides | 1 | 0 | 1.0 |
| Registered nurses | 231 | 223 | 374.6 | Physical therapists | 11 | 6 | 14.9 |
| Certified nurse midwives | 0 | 0 | 0.0 | Physical therapy assistants/aides | 0 | 0 | 0.0 |
| Licensed practical nurses | 10 | 18 | 22.2 | Recreational therapists | 0 | 0 | 0.0 |
| Ancillary nursing personnel | 61 | 75 | 108.4 | Psychologists | 0 | 1 | 0.8 |
| Physician assistants | 2 | 1 | 2.8 | Social workers | 19 | 5 | 22.3 |
| Nurse Practitioners | 4 | 7 | 7.9 | All other health professionals | 201 | 102 | 261.8 |
| Medical records personnel | 87 | 43 | 111.5 | All other personnel | 419 | 96 | 475.9 |
| Pharmacy personnel | 20 | 7 | 25.0 | | | | |
| Clinical laboratory personnel | 79 | 47 | 107.4 | TOTAL | 1341 | 667 | 1748.6 |

^{* 1=}Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

St. Mary's Hospital-Milwaukee Milwaukee

| Milwaukee | | | | | | | | | | | |
|---|----------------------|---|----------------------|-------------------|----------|--------|-------------------------------|-------------|-----------------|-------------------------|--|
| Income Statement | | | Assets | | | | Liabilities and Fund Balances | | | | |
| Gross patient revenue \$338,732,695 Less deductions 164,209,117 Net patient revenue 174,523,578 | | Cash and cash equivalents Net Patient receivables Other receivables | | | \$11,16 | 58,602 | Current liabili | lties | \$19,588,703 | | |
| | | | | | 33,29 | 90,082 | Long-term debt | | 29 | 29,706,618 2,531,134 | |
| | | | | | 2,56 | 53,460 | Other liabiliti | Les | 2 | | |
| Plus other revenue | 8,926,177 | Land, | bldgs and equip: Net | | : 67,28 | 30,618 | Subtotal | | 51 | .,826,455 | |
| Total revenue | 183,449,755 | Other | assets | | 34,59 | 96,703 | | | | | |
| Less expenses | 189,766,141 | | | | | | Unrestricted for | ınd balance | 97 | ,073,010 | |
| Nonoperating gains/los | ses -776,632 | Total | Assets | | \$148,89 | 99,465 | Total liabiliti | les & fund | balance \$148 | ,899,465 | |
| Net Income | \$-7,093,018 | | | | | | Restricted fund | | | \$0 | |
| | | ا ا | | . GMS oitals | Analysis | | Volume | Group | FY 2002 v | rs. 2001 | |
| Selected Financial Stat | istics | FY 2002 | - | Ratio | Value | Ratio | Value | Ratio | FY 2001 | Ratio | |
| Gross Rev as % Total Gr | oss Patient Pewenue | 1 | | ı | | | | | ı | | |
| | [\$96,648,350] | ا 28.5% | | 0.68 | 40.4% | 0.71 | 41.7% | 0.68 | 1 1 26.9% | 1.06 | |
| | [\$47,898,890] | 14.1% | | 1.57 | 13.2% | 1.07 | 9.3% | 1.52 | 1 13.2% | 1.07 | |
| | [\$177,669,267] | 52.5% | | 1.21 | 39.1% | 1.34 | 41.9% | 1.25 | 1 55.6% | 0.94 | |
| | [\$16,516,188] | 4.9% | | 0.80 | 7.3% | 0.67 | 7.1% | 0.69 | 1 4.3% | 1.13 | |
| Deductions as % of Tota | | • | | 0.80 | 7.5% | 0.07 | 7.10 | 0.09 | 1 4.50 | 1.13 | |
| | [\$56,195,293] | 16.6% | | 0.70 | 26.0% | 0.64 | 23.4% | 0.71 | 1 14.4% | 1.15 | |
| Medical Assistance | | 9.9% | | 1.65 | 9.1% | 1.08 | 6.4% | 1.55 | 1 8.3% | 1.18 | |
| | [\$61,255,331] | 9.95 18.1% | | | 11.0% | 1.64 | 9.7% | 1.86 | 1 20.0% | 0.91 | |
| | | 2.0% | | 1.92 1.67 | 1.3% | 1.53 | 1.4% | | 1 1.2% | 1.70 | |
| - | [\$6,851,218] | • | | • | | | | 1.41 | • | | |
| | [\$6,523,896] | 1.9% | | 1.36 | 2.4% | 0.81 | 1.8% | 1.06 | 2.7% 46.7% | 0.71 | |
| | [\$164,209,117] | 48.5% | | 1.16 | 49.8% | 0.97 | 42.7% | 1.14 | 1 40.76 | 1.04 | |
| Other Revenue and Net G | | 4 00 1 | | 0.06 | F 10 | 0.06 | 4 10 | 1 00 | 1 4 10 | 1 10 | |
| Other revenue as % of | | 4.9% | | 0.96 | 5.1% | 0.96 | 4.1% | 1.20 | 4.1% | 1.19 | |
| Net gains/losses as % | | 10.9% | | 2.07 | 9.9% | 1.11 | 5.9% | 1.84 | -17.9% | -0.61 | |
| Expenses as % of Total | - | - I | | | 44 50 | | 45.00 | | | | |
| Salary/fringe benefit | | 55.3% | | 1.16 | 41.7% | 1.33 | 45.9% | 1.20 | 56.7% | 0.98 | |
| Supplies and services | | 31.8% | | 0.78 | 46.9% | 0.68 | 43.2% | 0.74 | 31.1% | 1.02 | |
| Capital component | | 7.9% | | 0.91 | 8.1% | 0.98 | 8.1% | 0.98 | 7.9% | 1.00 | |
| | [\$9,361,337] | 4.9% | 3.0% | 1.65 | 3.3% | 1.49 | 2.7% | 1.80 | 4.2% | 1.17 | |
| Fiscal Statistics | | 1 | | | 4 00 | | F =0 | | 1 | 4 05 | |
| Operating margin | | -3.4% | | -0.57 | 4.9% | -0.70 | 5.7% | -0.61 | -2.8% | 1.25 | |
| Total hospital profit | margin | -3.9% | | # ! | 5.4% | 72 | 6.0% | # | -2.3% | 1.67 | |
| Return on equity | | -7.3% | | -0.73 | 9.2% | -0.80 | 9.9% | # | -4.4% | 1.65 | |
| Current ratio | | 2.5 | | 0.98 | 2.3 | 1.08 | 2.6 | 0.95 | 1 2.8 | 0.90 | |
| Days in net patient a | | 69.6 | | 1.20 | 46.5 | 1.50 | 51.8 | 1.35 | 1 | | |
| Average payment perio | d | 39.6 | | 0.75 | 47.1 | 0.84 | 49.0 | 0.81 | 44.0 | 0.90 | |
| Equity financing | | 65.2% | | 1.16 | 58.4% | 1.12 | 55.9% | 1.17 | 59.1% | 1.10 | |
| Long-term debt to equ | - | 0.3 | | 0.64 | 0.4 | 0.72 | 0.5 | 0.62 | 0.3 | 1.02 | |
| Times interest earned | | -4.3 | | # 1 | 4.5 | 94 | 5.2 | -0.81 | -1.6 | 2.74 | |
| Total asset turnover | | 1.2 | | 1.40 | 1.0 | 1.25 | 0.9 | 1.35 | 1.1 | 1.10 | |
| Average age of plant: | _ | 13.1 | | 1.37 | 10.2 | 1.28 | 10.0 | 1.30 | 12.5 | 1.04 | |
| Increase (decrease) t | - | | | . 1 | . % | • | . % | • | 11.5% | • | |
| Output gross rev (% o | f total gross pt. re | v) 47.8% | 44.1% | 1.08 | 37.1% | 1.29 | 37.2% | 1.28 | 48.0% | 1.00 | |
| Net Revenue Statistics | | - 1 | | 1 | | | | | 1 | | |
| Inpatient net revenue | • | \$8,517 | | 1.08 | • • | 0.82 | \$9,940 | 0.86 | \$8,259 | 1.03 | |
| Inpatient net revenue | | \$1,646 | | 0.90 | \$2,072 | 0.79 | \$2,035 | 0.81 | \$1,633 | 1.01 | |
| Outpatient net rev pe | r visit | \$240 | \$343 | 0.70 | \$352 | 0.68 | \$373 | 0.64 | \$208 | 1.15 | |
| | | | | | | | | | | | |